

BUWA BINITIE

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Founder and CEO, Dumas Collective®



EDUCATION AND AWARDS

- B.S., New York University
- M.S., Real Estate Development, Johns Hopkins University
- Alumnus, Project REAP, The Real Estate Associate Program
- 2022, District of Columbia Building Industry Association (DCBIA), Developer of the Year
- 2021, Washington Business Journal Power Class
- 2016, Leadership Greater Washington Class
- 2015, Washington Business Journal Minority Business Leaders Awardee
- 2010, African American Real Estate Professionals' Economic Development Awardee

PROFILE

As CEO of the Dumas Collective®, Mr. Binitie directs vision and oversight of the acquisition, development, property management, and financial activities of the conglomerate—across the Mid-Atlantic and Southeastern region. Mr. Binitie has an extensive tax credit financing experience (LIHTC, NMTC and HTC) and has closed on financing from nearly every public capital source available. To date Dumas Collective closed over \$2.3B in financing resulting in over 8,000 workforce and affordable units. Mr. Binitie maintains a narrow focus on the creation and preservation of affordable housing for people of modest means.

- Buwa has over eighteen years of experience in financing complex real estate transactions. By narrowly focusing on efficiently financing community development transactions, Buwa has been successful in adding value beyond the numbers.
- Buwa speaks regularly at industry focused events including The Minority Resource, African-American Real Estate Professionals, Bisnow, DC Building Industry Association, Georgetown University and University of Maryland—Colvin Institute of Real Estate Development.
- Buwa serves as a teaching mentor for the [Equitable Development Program](#) and [Housing Equity Accelerator Fellowship](#) in partnership with Capital Impact Partners and Amazon, Baker Tilly's Equitable Development Initiative Network, Real Estate Executive Council (REEC), LISC and Howard University [REEX](#) Summer Program.

41 [Deals Closed](#)

[Learn more on our website](#) →



FAQ

[The Dumas Expansion Partnership with Pinellas County](#)

[Partnership with NYCHA](#)

[Why we do what we do
Bloomberg: Building a Skyline and a Community's Wealth](#)

[Heroes in our midst: Making luxury housing affordable in DC](#)

[Meet the developers: Dantes Partners](#)

[What drove you to work in affordable housing?
How A Nigerian Immigrant Became One Of DC's Most Active Affordable Housing Developers](#)

[How did you get started?
Dantes Partners | LISC Strategic Investmen](#)

[Real Estate Developer Buwa Binitie on
Straight Talk Africa](#)

[What industry outside of Real Estate has a great influence on you?
The Intelligent Developers Podcast](#)

[Favorite Deal?
Justice Park](#)

[How did you get your first deal?
TBG Real Estate Podcast, Anatomy of the first deal \(36:38\)](#)

[What advice do you have for someone starting out?](#)

- READ & RESEARCH
- Read *Rich Dad Poor Dad*
- Develop a business plan
- Think of yourself as a CEO
- Know the business you're entering
- Look for classes being offered by:
[ULI](#), [Project REAP](#), and [Capital Impact Partners](#)